

# Dairy Dashboard Report <sup>TM</sup>



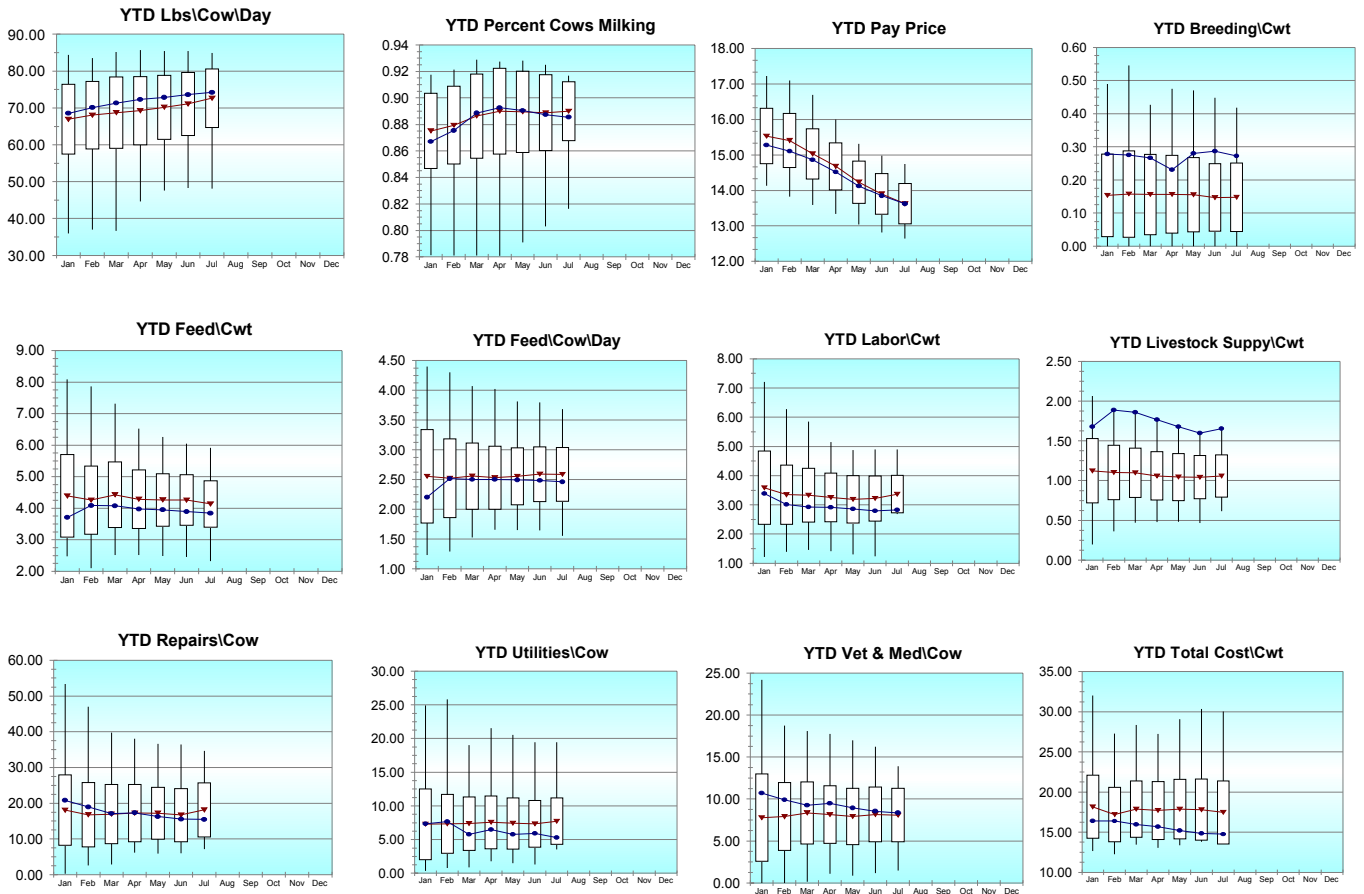
# Touchstone YTD Benchmark

For YTD Thru July, 2006

	Always Improving Dairy Farm		Average		Avg. Range / Cwt		Avg. Range / Cow	
<b>Production</b>								
Lbs\Cow\Day	74.2		72.7				64.7	80.6
Percent Milking	89%		89%				87%	91%
<b>Milk Price</b>								
	<u>\$\Cwt.</u>		<u>\$\Cwt.</u>		<u>Low</u>	<u>High</u>		
Pay Price	13.62		13.63		13.06	14.20		
Marketing & Hauling	0.77		0.75		0.62	0.89		
Mail Box Price	12.85		12.87		12.31	13.43		
<b>Expense</b>								
	<u>\$\Cwt.</u>	<u>\$\Cow</u>	<u>\$\Cwt.</u>	<u>\$\Cow</u>	<u>Low</u>	<u>High</u>	<u>Low</u>	<u>High</u>
Feed Purchased	3.84	76.30	4.14	80.24	3.40	4.87	66.26	94.21
Hired Labor	2.83	56.15	3.37	65.15	2.73	4.01	53.33	76.98
Livestock Supply	1.65	32.76	1.06	20.77	0.79	1.32	14.66	26.89
Repairs	0.78	15.47	0.94	18.15	0.52	1.36	10.59	25.71
Utilities	0.27	5.31	0.41	7.72	0.18	0.64	4.27	11.18
Veterinary	0.42	8.36	0.41	8.08	0.25	0.57	4.90	11.26
<b>Total Cost</b>	<b>14.75</b>	<b>292.71</b>	<b>17.46</b>	<b>335.72</b>	<b>13.53</b>	<b>21.39</b>	<b>284.54</b>	<b>386.89</b>
<b>Net Income</b>								
	0.63	12.06	-1.26	-21.42	-3.99	1.46	-66.88	24.04

	Always Improving Dairy Farm		Average		Avg. Range / Cwt		Avg. Range / Cow	
<b>Financial Ratios</b>								
Feed Cost /Cow/ Day	2.46		2.59				2.14	3.04
Pay Price/Cow/Day	9.84		9.69				8.55	10.83
Milk Income Over Feed Cost	9.78		9.49		8.67	10.31		
Feed as % of Milk Check	28%		31%		25%	36%		

## Year-to-date running monthly averages



Report Statistics:

Number of Farms = 23

Average Number of Cows = 543